

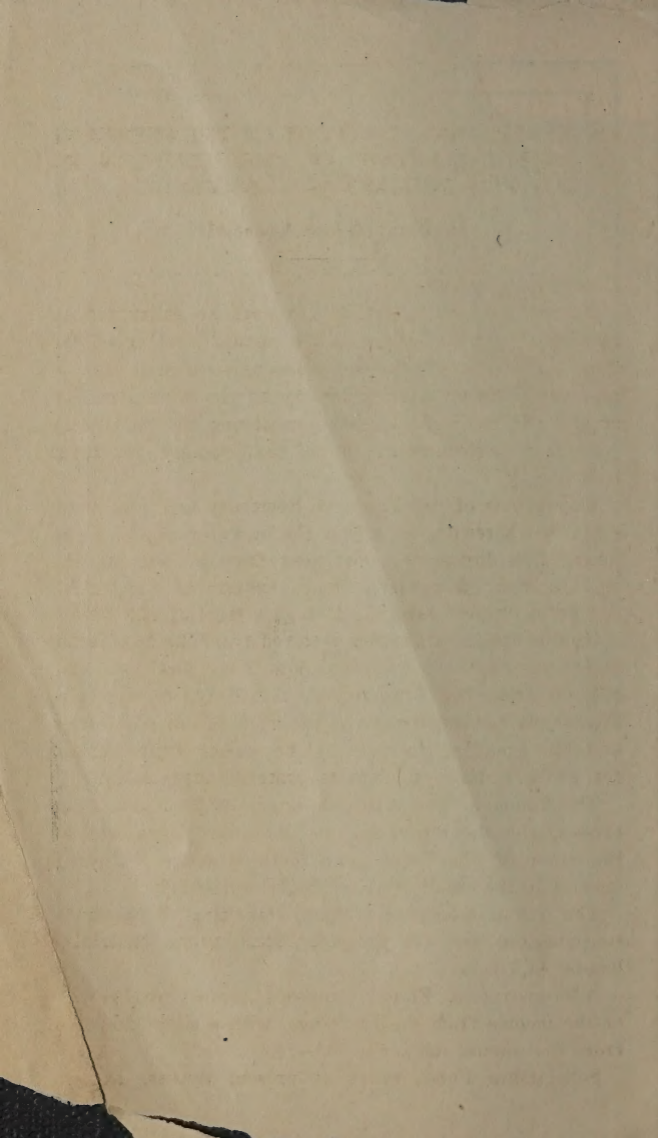
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The Southern Industrial Educational Association

FOR THE INDUSTRIAL EDUCATION
OF THE WHITE CHILDREN IN THE
MOUNTAIN REGIONS OF THE SOUTH



FIFTEENTH ANNUAL REPORT OF
THE PRESIDENT AND AUXILIARIES
TO ELECTORS IN SESSION IN
WASHINGTON, D. C., MARCH 18, 1921



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FIFTEENTH ANNUAL REPORT OF THE PRESIDENT TO THE ELECTORS OF THE SOUTHERN IN- DUSTRIAL EDUCATIONAL ASSOCIATION.

In Annual Meeting Assembled.

LADIES AND GENTLEMEN:

Our by-laws require that a report be submitted in writing by the President at the annual meeting of the Association. It affords me pleasure to submit such a report containing a brief history of the administration of the affairs of the Association during the past fiscal year from February 23, 1920, to February 28, 1921, inclusive.

The reports of our Financial Secretary and Treasurer, submitted herewith, show that the income receipts of the Association during the past year from all sources, except interest on invested funds, amount of \$13,303.80, and from interest \$474.88: making a total of \$13,779.68.

Of this amount there was received from our auxiliaries \$2,788.00—\$2,650.00 from the New York Auxiliary, and \$237.00 from the Philadelphia Auxiliary, respectively. This shows the importance of the work of our auxiliaries and the great helpfulness to the parent organization, for which I desire to express grateful appreciation.

The funds of the Association are divided into four classes, and the report of the Treasurer shows that at the close of the fiscal year there was the following amount to the credit of these funds respectively:

The Active Educational Fund, consisting of voluntary contributions and the proceeds from various entertainments. \$1,316.55;

Administrative Fund, composed almost exclusively of the income from the Exchange, with a slight addition from the annual dues, \$10,353.45;

Scholarship Fund, which at present consists of

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permanent scholarship funds, which have to their credit the following amounts: Seth Shepard Memorial Fund, \$5,129.45; Ambler Memorial Fund, \$5,061.48—\$5,000.00 of each of these scholarship funds is invested in first-class real estate mortgages bearing 6 per cent interest;

The Reserve Fund, consisting originally of a contribution of \$15,000 from Mr. Cleveland Dodge for the employment of Field Secretaries, has been reduced to \$2,607.23.

In addition to the two above scholarship funds, \$5,000.00 of the funds of the Association is invested in good interest-bearing securities.

The splendid work which the Association has done, and is doing, is not reflected so much in these statistics as in the tremendous effort which is being exerted and felt through a most commendable propaganda. The great need of assistance in money, encouragement, and personal service in the Southern highlands is being understood and appreciated by our people as never before in the country's history, and I feel that with modesty it may be claimed that this Association has contributed in a large measure to bringing about this result.

The efficient and helpful services rendered by the Association's Treasurer, Mr. Joshua Evans, in the investment of the Association's funds, and the careful guiding of the Association's financial affairs are acknowledged with grateful appreciation.

We are indebted to him for having arranged for an audit and report of the affairs of the Association by a reliable auditing concern, but unfortunately it was not possible for this audit to be made in time for this re-

However, the affairs of the Association are open to such examination and audit as the electors or friends of the Association may desire, and full opportunity will be ever given to make, or cause to be made, such examination.

During the past year the Association has had the very remarkable experience in organizations of this character of having an increase in its administrative funds over expenses, amounting to \$8,496.54. The new Board of Trustees will doubtless take steps at an early date to appropriate these funds to the purpose of furthering in an active way the great work of the Association.

I am happy to report that the funds of the two Memorial scholarships referred to above have been invested in permanent and safe securities, and we now have five alert, industrious, ambitious boys enjoying the benefits of the interest therefrom. The names of these boys are Henry, Jasper, William, Anderson, and Charlie. Henry is described as being without father or mother and practically no home, but as having two very active fists, a loud and squeaky, though not strident, voice, easily distinguished by a peculiar timbre; he is bright and faithful in the preparation of his lessons, and is always promoted in due season; he is rapidly assimilating the fundamentals of knowledge and learning and has quickly acquired the elementary polish of modern society in which he prides himself. Who knows but thru the opportunity thus afforded, a future Jefferson, whom this young tyro in some respects resembles, is being started upon a career of inestimable service and benefit to his country and humanity? Think of it! Out of this small endowment of only \$10,000 this institution is educating in two of the best schools in all our southern mountains five boys, through whose veins runs the purest American blood, which is the most responsive to educational advantages and helpful environment to be found anywhere in the world.

In my opinion the greatest field open to Americans today for rendering real, helpful assistance to humanity is found in our southern highlands; and one of the greatest works to be done in this field is for District or Extension workers to visit the homes far back in the

mountains and give instruction to the inhabitants in home-making, elementary hygiene, cooking, sewing, canning, and housekeeping; and I deeply regret to report that our Association has so few representatives in this work.

Our Association's very able recording secretary, Mrs. Mary H. White, continues editorial management of our QUARTERLY, through which is carried to our members and friends useful and valuable information regarding the work of the Association. For the service and sacrifice rendered in this work I desire to express the grateful appreciation of the Association.

I must here call the attention of the Electors to the fact that it is their duty at this meeting to fill the vacancies which occur on the Board of Trustees.

I can not conclude this report without calling especial attention to the work of our corresponding secretary, Mrs. A. S. Stone, in her splendid management of our exchange. Through this exchange, articles which are manufactured by the highlanders in their homes are sold at the price fixed by the highlanders themselves; and this without any charge to the owners. These articles are sold at what is considered a fair increase over the price fixed by the owners. During the past year these sales amounted to the astonishing sum of \$27,995.29, out of which there was remitted to the owners, in full of the price fixed by them, \$19,598.75, leaving a net profit to the Association of \$8,396.54, which, added to the profit on Articles purchased outright, amounting to \$100.00, gives a total profit for the year from the exchange of \$8,496.54. This shows an increase in the total sales for the last fiscal year over that of the preceding year of the astonishing sum of \$10,217.77, and still more astonishing and gratifying a net profit from this source during the past year over the preceding year of \$2,996.50. Through this splendid management the Association is able to pay its entire administrative and

running expenses including rent, salaries, printing, etc., out of the net profits from the sales through the exchange, so that not one cent of the money contributed to the Association is appropriated to the payment of administrative or other expenses.

Still better than this, not only has the Association been able to pay all of its administrative expenses from this source, but it has in addition the very handsome sum of \$3,380.15 to offer as a contribution to the educational work of the Association, a result which, it is believed, has not been equalled by any other similar association in our entire land.

I like to dwell upon this phase of the Association's work, because it exemplifies the spirit of unselfishness which actuates the efforts of its members, and which inspires an abiding faith that such high purposes and such noble efforts will be crowned with a rich fruition in the years that are to come.

Respectfully submitted this 18th day of March, 1921.

C. C. CALHOUN,
President.

REPORT OF THE PHILADELPHIA AUXILIARY OF THE SOUTHERN INDUSTRIAL EDUCATIONAL ASSOCIATION FOR THE YEAR 1920- 1921.

*To the Electors of The Southern Industrial
Educational Association:*

For the seventh time Philadelphia Auxiliary sends its greetings, the report of its year's work, and assurance of loyalty to the aims and ideals of the parent organization.

The year has been a busy and interesting one, although the Auxiliary in its usual way, undertook no special work nor made notable efforts for outside financial assistance, but has rather spent its united strength in excelling all former years in the sale and

advertising of the mountain crafts. During the first years of our work these were not very systematically handled but for the past five years we feel our books are just as well kept and we are just as proud of them as those of our national secretary, Mrs. Stone. Our sales for the year from 1915 to 1920 have amounted to \$14,020.99, from which sum \$13,304.52 has been remitted to the mountain workers. During this time over 4,000 letters of encouragement and suggestions have been written to women in the cabin homes and to the schools, also hundreds of postal cards. Two hundred checks have been sent the past year to the cabin women, many of whom did not know how to use them at the beginning of this work. From the six workers with whom we began in 1915 we have extended our list to over three hundred who know the class of work required and know that if it is not well done the goods will be returned to them.

The Philanthropic Committee from its specially obtained funds, gave a Christmas party to fifty children through the College Settlement of Philadelphia. It also sent Christmas boxes to the Orphanage at Banners Elk, North Carolina, and The Wayside Mission at Norton, Virginia. We feel special pride and great pleasure in reporting the work of our Memorial Community Center, this being established entirely upon our own initiative and with much anxiety as to the results. This Center has been the means of bringing to Norton, the Tri-County Y. M. C. A. headquarters, for the reason that the seed had been sown thru the work done for the returned mountain soldiers, as described in our report for 1920. The plant was there and already budding, and all they had to do was to come in, join forces and reap the fruits of our sowing.

The "Y" room adjoins the Center and all work is coordinated and done by joint committees. Extracts from the reports of the Y. M. C. A. and the secretary of the

Community Center show that during the year the attendance at plays given was from 800 to 1,000, the community choir rehearsals were largely attended, there was semi-weekly band practice, and story hours and talks for small children which were always well attended. The number of books circulated was 1,040, the average daily attendance at the rooms was 66, and the total attendance for the year, 17,820. For two months the Center was closed because of the epidemic of influenza. The gymnasium with an instructor furnished by the "Y" is used on certain days by women and girls and is most popular; thus the Center is aiding morally, mentally and physically in the development of the town. When one realizes there was no place in the town where a man could meet his wife or women to meet each other but the drug store or Post Office, and for men and boys, only the pool rooms and perhaps worse places, until this opened, there is gratitude that the friends of Philadelphia Auxiliary made this Center possible as so useful a memorial to its Mountain Men of the World War.

Philadelphia Auxiliary after much discussion and very deliberate consideration, decided that for this year at any rate it would concentrate its appropriation on one school, rather than distribute it in small amounts among several as formerly, and one thousand dollars was ordered sent to the Blue Ridge Industrial School, Dyke, Greene County, Virginia, for the endowment of a testimonial scholarship to be known as The Martha S. Gielow Philadelphia Auxiliary Scholarship, as a slight appreciation of her life's great work for the mountains.

Thanking you for the courtesy of listening to so long a report, I am

(S.) ELIZABETH OWEN LEWIS,
President,
Philadelphia Auxiliary.

MINUTES OF THE FIFTEENTH ANNUAL MEETING.

MARCH 18, 1921.

The Fifteenth Annual Meeting of the Electors of the Southern Industrial Educational Association was held in the crystal room of the New Willard Hotel on the afternoon of March 18, 1921, with the following electors in attendance: Messrs. Calhoun, Robinson, Taylor, Evans, Mesdames Butler, Robinson, Stone, Wainwright, White, Miss Casey, Miss Strong, Miss Lindsley, of Washington, Mrs. Lewis and Mrs. Lane of the Philadelphia Auxiliary, Mrs. Bell of the New York Auxiliary, and Mrs. Martha S. Gielow, the founder of the Association, who was present after an absence of several years in California. Among the guests were Miss Grigsby of the school at Hindman, Kentucky, and Mrs. Fisher. Proxies were received from nineteen electors. The president, Captain C. C. Calhoun, called the meeting to order and the minutes of the Fourteenth Annual Meeting were read. Mrs. Gielow moved that the minutes be amended by inserting the word "public" before the word meeting, making the amended sentence to read "the first public meeting of the Association was held at the home of Mrs. Samuel Spencer." The minutes were then approved as amended. The report of the year's finances was given by the treasurer, Joshua Evans, Jr., a condensed statement of which appears on page 15 of this report. Mr. Evans called attention to the great increase of the work of the Exchange, stating that the sales of the year had amounted to \$27,995.27 an increase of \$10,632.53 over those of the preceding year, and paid high praise to the efficiency and tactfulness of the manager of the Exchange, Mrs. A. S. Stone. Mr. Evans also reported that again the firm of Ernst and Ernst had agreed to examine the books of the Association. Dr. Taylor moved that the report be received and referred to the Auditing

Committee. Carried. Dr. Taylor, chairman of the Auditing Committee, explained that the committee was unable to report owing to the fact that, because of the press of business, the firm of Ernst and Ernst had not had time to examine the accounts but would do so later. Dr. Taylor's report was received and ordered to file. The next order of business was the presentation of reports from the Auxiliaries.

Mrs. Bell of the New York Auxiliary gave an unofficial account of the work, in the absence of the regular report from the president, Mrs. Mary Mildred Sullivan, who had been too ill to prepare her report, which would be sent on later.

The next report was that of the Philadelphia Auxiliary, presented ably by its enthusiastic president, Mrs. Louis Lewis. A full account of the splendid work done during the past year appears on page 7 of this report. Upon motion the report was accepted and ordered filed. Dr. Taylor voiced the appreciative thanks of the electors for this inspiring report with its splendid record of accomplishment.

The Annual Report of the Association was then presented by the president, Mr. C. C. Calhoun, who gave a careful review of the work that had been done during the past year. He called attention to the fact that since the establishment of the Seth Shepard and the Ambler Memorial Funds, five children have become their beneficiaries, two in the school at Hindman, Kentucky, and three at the Berry School, Rome, Georgia. The report in full appears on page 3. Upon motion of Dr. Taylor the report was accepted and ordered to record.

The next in order of business was the election of trustees to fill the expired terms of Dr. P. P. Claxton, Dr. James H. Taylor and Mrs. Richard Wainwright. Upon motion the secretary was instructed to cast the ballot for the re-election of the trustees whose terms expired at this date.

The following were made electors of this Association:

Mrs. C. D. Walcott, Mrs. Randolph McKim, Mrs. Gibson Fahnstock, Mrs. Charles Ffoulke, Col. Francis T. A. Junkin, Mrs. W. F. Dennis, Mrs. James Parmelee, Mr. Wm. C. Rives and Mrs. S. P. Snowden Mitchell of Philadelphia.

The regular business of the meeting having been concluded, the meeting was thrown open for general discussion and remarks. Mrs. Gielow, who was warmly welcomed after an absence of seven years, reviewed her work in connection with the founding of the Association and expressed much pleasure in all that has been accomplished in many of the remote mountain regions.

Miss Susanne Grigsby of the school at Hindman, spoke of the far-reaching work of the settlement schools of the mountains and expressed great appreciation of the co-operation of this Association in providing the salaries of some of the most important workers of the school which she represents.

The meeting adjourned at five o'clock and a pleasant social hour was spent about the charmingly appointed tea table.

Respectfully submitted,

(Signed) MARY H. WHITE,

Recording Secretary.

ANNUAL REPORT OF THE NEW YORK AUXILIARY OF THE SOUTHERN INDUSTRIAL EDUCATIONAL ASSOCIATION, 1920-1921.

Our many previous successful years have been repeated in this past year.

We have added three new regular voting members and our total voting membership is now fifty-six.

We have increased our number of Honorary Vice-Presidents by five to a total of twenty-one.

We have not had any formal and arranged addresses made before us but have kept well in touch with Mountain conditions in other ways.

Most of our money has been raised by our usual methods which are: The Mardi Gras Ball, Sales of articles made by the mountaineers through the "Crafts Committee," and annual dues and general donations.

This year we are indebted to the activities of The Extension Committee of which Miss Burkham is chairman for a form of raising money new to us.

By their "Drive" they secured for us three life members at \$100. each; 18 Sustaining Members at \$10. each; 30 Associate Members at \$5. each; 24 Subscribing Members at \$1. each.

Our receipts have been:

Mardi Gras Ball, 1920.....	\$1,492.00
Crafts Committee Sales.....	500.00
Membership Drive	659.10
Donations	70.00
Scholarships	175.00
Other sources	1,093.28
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	\$3,989.38

The Auxiliary distributed to the following schools the amounts indicated:

Hindman	\$400.00
Banner Elk	300.00
Christ School	300.00
Rutherford	200.00
Patterson	200.00
Pine Mountain	200.00
Valle Crucis	150.00
St. John's Academy	200.00
Berry	50.00
Brewton	200.00

Plum Tree	200.00
The National Association.....	200.00
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Total	\$2,600.00

Respectfully submitted,

MARY MILDRED SULLIVAN,

President.

March 18, 1921.

REPORT OF COMMITTEE TO SECURE AUDIT OF ACCOUNTS OF THE SOUTHERN INDUSTRIAL EDUCATIONAL ASSOCIATION.

To the Trustees of the
SOUTHERN INDUSTRIAL EDUCATIONAL ASSO.

The undersigned committee, appointed at your last meeting to arrange for the audit of the accounts of the Association for the fiscal year ended February 28, 1921, beg to report that Messrs. Ernst & Ernst, the well known Certified Public Accountants, will be glad to make a complete examination of the accounts for the past year, as heretofore, without charge.

Owing to the proximity of the meeting of electors today to the final date for filing income tax returns, i. e., March 15th, the Company will not be able to make the audit until some time after the beginning of next week and the final report will be presented at your first meeting thereafter. In the meantime, the Committee has verified, through the certificate of the Riggs National Bank, the depository, the cash and securities of the Association on hand as shown by the report of the Treasurer. Said certificate of the bank is attached hereto.

Very truly yours,

JAMES H. TAYLOR,

MARY H. WHITE,

Committee on Audit.

FINANCIAL STATEMENT

Condensed from the Report of the Treasurer, Joshua Evans, Jr., to the President and Board of Trustees for the fiscal year ended February 28, 1921.

SUMMARY

Total Assets all funds, February 23, 1920.....	\$27,441.07
Income received from all sources since.....	14,106.15

Total.....	\$41,547.22
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DISBURSEMENTS	11,978.76
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Total assets, all funds, February 28, 1921.....	\$29,568.46
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Distributed as follows:

Active Funds:

Administrative, cash	\$10,353.45
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Educational, cash	1,316.85
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	\$11,670.30
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Investment Fund, U. S. A., securities.....	5,100.00
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Reserve Fund:

U. S. A. securities.....	\$2,000.00
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Cash	607.23
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	2,607.23
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Seth Shepard Memorial Fund:

Note secured by first mortgage...	\$5,000.00
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Cash	129.45
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	5,129.45
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Ambler Memorial Fund:

Note secured by first mortgage...	\$5,000.00
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Cash	61.48
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	5,061.48
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Total.....	\$29,568.46
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REPORT OF ERNST AND ERNST, AUDITS AND
SYSTEMS, PHILADELPHIA.

April 6, 1921.

Board of Trustees,
Southern Industrial Educational Association,
1228 Connecticut Avenue,
Washington, D. C.

GENTLEMEN:

Having completed our examination of the books of account and records of the SOUTHERN INDUSTRIAL EDUCATIONAL ASSOCIATION, WASHINGTON, D. C., at February 28, 1921, we submit herewith our report.

Our work included a check in detail of all cash receipts, which were traced to the bank and we likewise checked cash disbursements and examined supporting data.

We submit herewith a summary of the various funds. The cash on hand for each fund was verified by direct communication with the Riggs National Bank and the amounts, reported to us on an officially signed certificate, were reconciled with the books.

The bank also reported that they hold the securities and notes as shown in our report.

Attached hereto as part of our report are schedules showing in detail the receipts to and disbursements against the various funds during the period from February 23, 1920, to February 28, 1921.

All information called for by us was duly presented and we found the records had been consistently well kept throughout the period under review and full explanation was available for all items.

We acknowledge having received full co-operation from the Secretary and Treasurer in making our examination.

Yours very truly,

ERNST & ERNST.